

Expert Version 4.0.26.1

Entersoft Expert®

New Features & Functionality

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New Features & Functionality (Outline)

This document aims to report the new features and extensions of Expert Version 4.0.26.1. First, the newly added functionality and features are briefly listed and, then, a detailed presentation follows. User guidelines and examples are provided where necessary.

Entersoft ERP

- New functionality and features have been added to Shipping Plans
- New functionality for calculating Commissions based on Collections
- Supplier and Customer down-payments
- Intrastat returns

Entersoft Framework

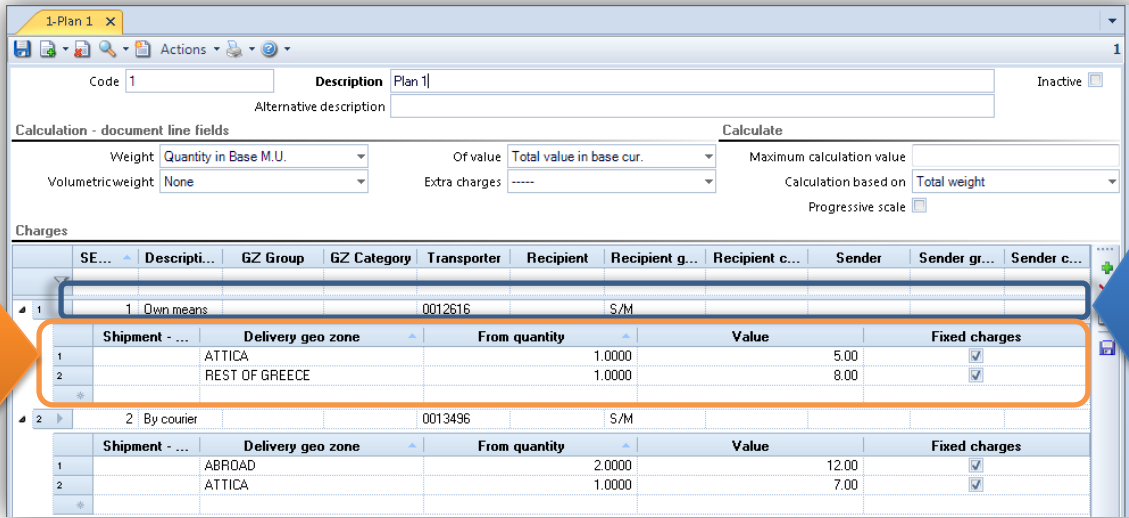
- New actions in automations for saving data to ASCII and Excel files.

1. Entersoft ERP

1.1 Invoicing policy

1.1.1 Shipping plans

A series of improvements and extensions have been included in the Shipping Plans functionality to maximize the flexibility when designing scenarios for calculating the shipping costs.



The scale

Attributes for selecting the scale

SE...	Descripti...	GZ Group	GZ Category	Transporter	Recipient	Recipient g...	Recipient c...	Sender	Sender gr...	Sender c...
1	Own means			0012616		S/M				
1	Shipment - ...	Delivery geo zone	From quantity							
2		ATTICA	1.0000					5.00		
2		REST OF GREECE	1.0000					8.00		
2	By courier			0013496		S/M				
1	Shipment - ...	Delivery geo zone	From quantity							
2		ABROAD	2.0000					12.00		
2		ATTICA	1.0000					7.00		

A fundamental change is that many **different calculation scenarios** can be included into the same Shipping Plan. Each calculation scenario is to be selected based on the values of a series of document fields. For example, the same Shipping Plan may include different calculation scenarios depending on the combination of the transporter – recipient, or any other combination of available attributes. In any case, it is required to define the Delivery Geo zone.

In order to support the above described change, the UI Form of Shipping Plans has been adjusted. The grid where the scales are defined henceforth includes a new hierarchical level where the user may define the attribute values that denote the scale defined on the second level. The definition of the attributes is optional.

The attributes that can be used for defining the calculation scales are:

- GZ Group
- GZ Category
- Transporter
- Recipient
- Recipient Group
- Recipient Category
- Sender
- Sender Group
- Sender Category

- Delivery address type

When using a Shipping Plan that includes many alternative calculation scenarios, then the scenario that will be selected is, evidently, the one that has the same first level attributes with the document. If more than one alternatives are selectable then the system will choose to use the one that is most relevant (i.e. has the most attributes in common).



In order to facilitate the registration of the various calculation scenarios in the context of a shipping plan, it is recommended that you use the "COPY" tool, which is available on the toolbar.

New fields

- The check box **Fixed charges** has been added to the Shipping Plan lines (i.e. to the scale). When activated, then the shipping costs on the line will be accounted, as it was the case until now. When deactivated, then the value on the scale line is accounted as the value per unit and the calculation of shipping costs depends on the **quantity multiplied by the value on the scale line**. This way, the system will cover cases when shipping costs depend e.g. on the weight of the package and are calculated per shipment kilogram rather than the entire shipment weight.
- The check box **Progressive scale** has been added to the Shipping Plan header. When activated then the calculation of the shipping costs takes into account not only the scale line that corresponds to the shipment quantity, but all of the scale lines previous to that and, therefore, the calculation of the shipping cost is gradual/progressive.

Example: Let's assume the following scale:

From quantity	Value	Fixed charges
	7	yes
25	2	no
30	1	no
100	0,5	no

And the shipment weight is 50. Then the shipment cost would be =

7
5*2
+ 50*1
67 €

Additionally...

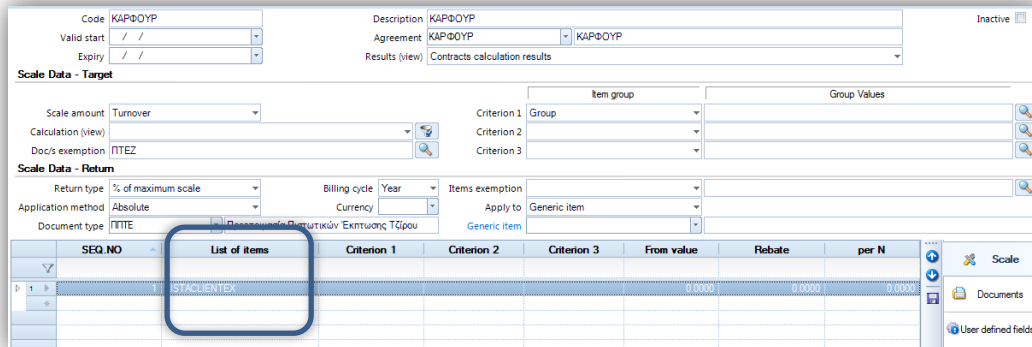
Up to the previous EBS versions, the application would determine which shipping plan is to be applied simply through the corresponding field on the shipping method. Henceforth, the shipping plan is also available in Pricelists and Document Headers. This means that when a pricelist is selected on a document's header or a shipping method that contains a shipping plan, then this plan will be the default shipping plan on the new, corresponding field of the document.



Note that the addition of the field Shipping plan on the document header allows you to define a **custom** logic for determining the default shipping plan per case, by using Business Rules, Field Property Profiles etc.

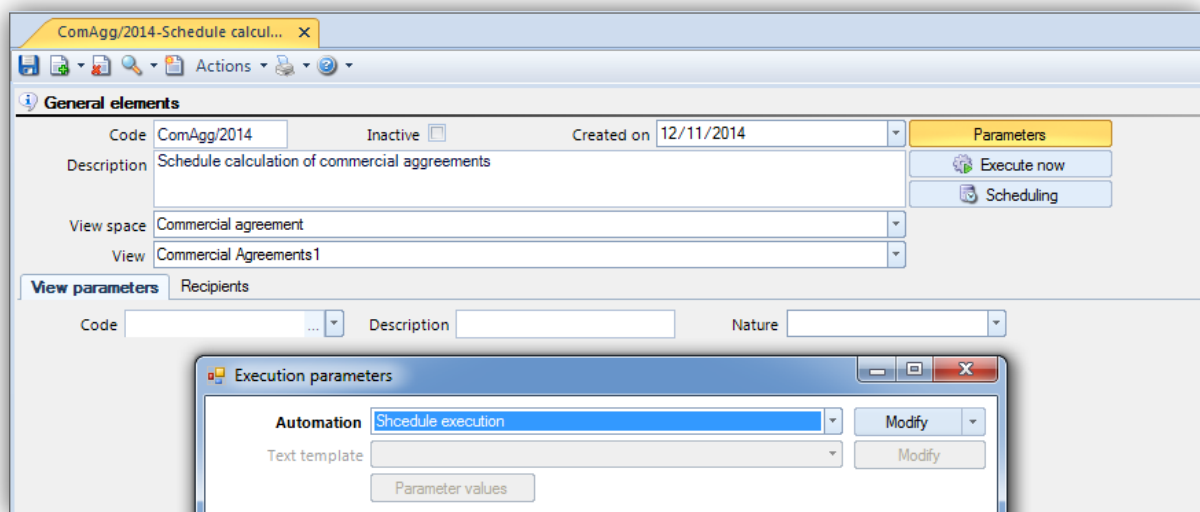
1.1.2 Retroactive discounts profiles

It is henceforth possible to use **lists of stock items** instead of criteria in retroactive discounts profiles for calculating the returns. In order to activate this alternative, you need first to make the column visible (use the: "Add/remove columns"). Next, select the desired list of stock items. If a list of items is selected, then it is not possible to define criteria too.



SEQ.NO	List of items	Criterion 1	Criterion 2	Criterion 3	From value	Rebate	per N
1	STAClientEX				0.0000	0.0000	0.0000

Additionally, it is now possible to schedule the calculation of retroactive discounts. The functionality is available under the scheduled tasks functionality (menu: Tools and Configuration / Schedule / Scheduled Tasks) and the view / automation that need to be selected is displayed in the image that follows:



General elements

Code: ComAgg/2014 Inactive: ☐ Created on: 12/11/2014

Description: Schedule calculation of commercial agreements

View space: Commercial agreement

View: Commercial Agreements1

View parameters Recipients

Code: Description: Nature:

Execution parameters

Automation: Schedule execution

Text template:

Parameter values:

1.1.3 Invoicing policies

- The invoicing policy actions for assigning a price to a document now include functionality for assigning a value to the fields **Pricelist** and **Shipping plan**.
- The available info for defining an invoicing policy henceforth includes all the **User Defined Fields** (UDFs) of all types (string, check boxes, dates, tables, and numeric).
- The invoicing policy **UI Form** is henceforth **customizable**; use the UI Form Designer to adjust it to specific implementation requirements.
- New **template conditions** have been added.
 - Based on a Person's grouping characteristic.** This allows you to select as a condition the value of the category or the group of the selected Person on a Document
 - Based on the Measurement Unit of the Item Line**
 - Based on the Measurement Unit and a quantity field of the Item line**
- The **address type** has been added to the template conditions of **Delivery address** and **Loading address**

1.1.4 Readjustment of Prices

The fields that can be used as a base for the readjustment of a price henceforth include **price markup 1, 2 and 3**

Select base price	Based on
☒ Previous price to change	☒ Wholesale Markup
☐ Last cost price	☐ Retail Markup
☐ Average cost price	☐ Price Markup 1
☐ Standard Cost Price	☐ Price Markup 2
☐ Wholesale price	☐ Price Markup 3
☐ Retail price	☐ Fixed value
☐ Price 1	☐ Percentage
☐ Price 2	☐ No
☐ Price 3	
☐ Main Supplier Price	
☐ Item dimension Wholesale Price	
☐ Item dimension Retail Price	
☐ Item dimension price 1	
☐ Item dimension price 2	
☐ Item dimension price 3	

Rounding	
Rounding type	Integer
Fixed decimal segment	

1.1.5 Pricelists

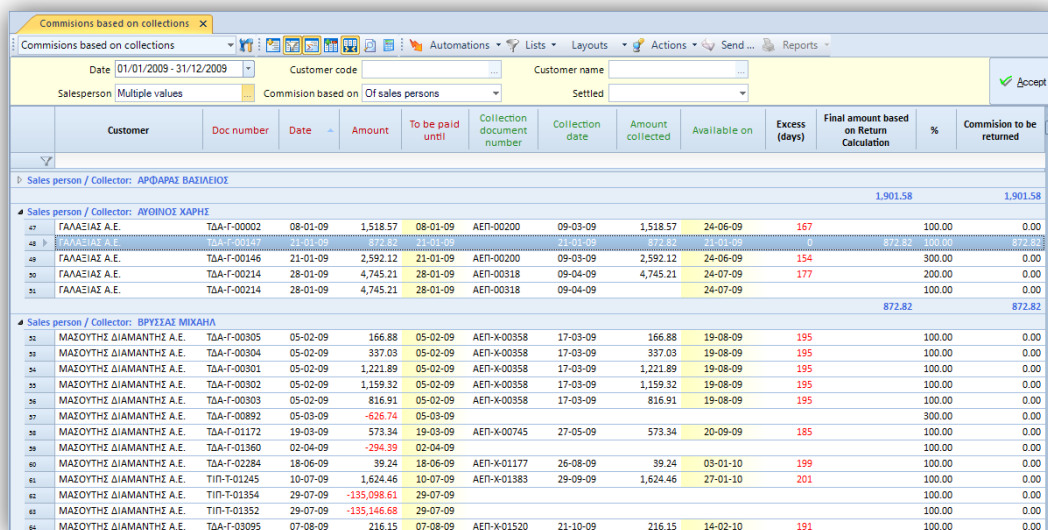
The pricelist lines have been enriched with the following two: **Delivery address type** and **Loading address type**.

1.2 Commissions based on Collections

A new report that is available on the menu: 'Sales / Check results και 'Financials / Collections and Payments'. The report provides information on the following:

1. Do salesmen collect accurately and in-time? Which invoices?
2. And, moreover, how much accurately? What is the excess?
3. Which customers can be pursued in order to attain timely payments (payments their commission depends on)?
4. What are the commission amounts that must be paid to salesmen based on the accurately collected amounts?

The results of the report are actually matching entries based on which the application calculates the **collected amount** and the **level of accuracy** compared to the aging of the claim. Double mouse click opens the invoice. Any matching to credit notes or corrective entries other than collections is not accounted. Besides collections, the report takes into account any collections that took place in the context of the sales transactions e.g. in case of Retail Receipts or Invoices paid in cash. Whether claims that have been paid in full are to be listed too or not (chiefly for informative purposes), depends on the value of the criterion: "Settled".



	Customer	Doc number	Date	Amount	To be paid until	Collection document number	Collection date	Amount collected	Available on	Excess (days)	Final amount based on Return Calculation	%	Commission to be returned
Sales person / Collector: ΑΡΘΑΡΑΣ ΒΑΣΙΛΕΙΟΣ													
											1,901.58		1,901.58
47	ΓΑΛΑΞΙΑΣ Α.Ε.	ΤΔΑ-Γ-00002	08-01-09	1,518.57	08-01-09	ΑΕΓ-00200	09-03-09	1,518.57	24-06-09	167		100.00	0.00
48	ΓΑΛΑΞΙΑΣ Α.Ε.	ΤΔΑ-Γ-00147	21-01-09	872.82	21-01-09		21-01-09	872.82	21-01-09	0	872.82	100.00	872.82
49	ΓΑΛΑΞΙΑΣ Α.Ε.	ΤΔΑ-Γ-00146	21-01-09	2,592.12	21-01-09	ΑΕΓ-00200	09-03-09	2,592.12	24-06-09	154		300.00	0.00
50	ΓΑΛΑΞΙΑΣ Α.Ε.	ΤΔΑ-Γ-00214	28-01-09	4,745.21	28-01-09	ΑΕΓ-00318	09-04-09	4,745.21	24-07-09	177		200.00	0.00
51	ΓΑΛΑΞΙΑΣ Α.Ε.	ΤΔΑ-Γ-00214	28-01-09	4,745.21	28-01-09	ΑΕΓ-00318	09-04-09		24-07-09			100.00	0.00
											872.82		872.82
Sales person / Collector: ΑΥΓΙΝΟΙ ΧΑΡΗΣ													
52	ΜΑΙΟΥΤΗΣ ΔΙΑΜΑΝΤΗΣ Α.Ε.	ΤΔΑ-Γ-00305	05-02-09	166.88	05-02-09	ΑΕΓ-Χ-00358	17-03-09	166.88	19-08-09	195		100.00	0.00
53	ΜΑΙΟΥΤΗΣ ΔΙΑΜΑΝΤΗΣ Α.Ε.	ΤΔΑ-Γ-00304	05-02-09	337.03	05-02-09	ΑΕΓ-Χ-00358	17-03-09	337.03	19-08-09	195		100.00	0.00
54	ΜΑΙΟΥΤΗΣ ΔΙΑΜΑΝΤΗΣ Α.Ε.	ΤΔΑ-Γ-00301	05-02-09	1,221.89	05-02-09	ΑΕΓ-Χ-00358	17-03-09	1,221.89	19-08-09	195		100.00	0.00
55	ΜΑΙΟΥΤΗΣ ΔΙΑΜΑΝΤΗΣ Α.Ε.	ΤΔΑ-Γ-00302	05-02-09	1,159.32	05-02-09	ΑΕΓ-Χ-00358	17-03-09	1,159.32	19-08-09	195		100.00	0.00
56	ΜΑΙΟΥΤΗΣ ΔΙΑΜΑΝΤΗΣ Α.Ε.	ΤΔΑ-Γ-00303	05-02-09	816.91	05-02-09	ΑΕΓ-Χ-00358	17-03-09	816.91	19-08-09	195		100.00	0.00
57	ΜΑΙΟΥΤΗΣ ΔΙΑΜΑΝΤΗΣ Α.Ε.	ΤΔΑ-Γ-00892	05-03-09	-626.74	05-03-09							300.00	0.00
58	ΜΑΙΟΥΤΗΣ ΔΙΑΜΑΝΤΗΣ Α.Ε.	ΤΔΑ-Γ-01172	19-03-09	573.34	19-03-09	ΑΕΓ-Χ-00745	27-05-09	573.34	20-09-09	185		100.00	0.00
59	ΜΑΙΟΥΤΗΣ ΔΙΑΜΑΝΤΗΣ Α.Ε.	ΤΔΑ-Γ-01360	02-04-09	-294.39	02-04-09							100.00	0.00
60	ΜΑΙΟΥΤΗΣ ΔΙΑΜΑΝΤΗΣ Α.Ε.	ΤΔΑ-Γ-02284	18-06-09	39.24	18-06-09	ΑΕΓ-Χ-01177	26-08-09	39.24	03-01-10	199		100.00	0.00
61	ΜΑΙΟΥΤΗΣ ΔΙΑΜΑΝΤΗΣ Α.Ε.	ΤΠΓ-Γ-01245	10-07-09	1,624.46	10-07-09	ΑΕΓ-Χ-01383	29-09-09	1,624.46	27-01-10	201		100.00	0.00
62	ΜΑΙΟΥΤΗΣ ΔΙΑΜΑΝΤΗΣ Α.Ε.	ΤΠΓ-Γ-01354	29-07-09	-135,098.61	29-07-09							100.00	0.00
63	ΜΑΙΟΥΤΗΣ ΔΙΑΜΑΝΤΗΣ Α.Ε.	ΤΠΓ-Γ-01352	29-07-09	-135,146.68	29-07-09							100.00	0.00
64	ΜΑΙΟΥΤΗΣ ΔΙΑΜΑΝΤΗΣ Α.Ε.	ΤΔΑ-Γ-03095	07-08-09	216.15	07-08-09	ΑΕΓ-Χ-01520	21-10-09	216.15	14-02-10	191		100.00	0.00

Commissions can be calculated per **Salesman** (of each invoice) or per **Collector** (of each settlement document). This depends on the criterion **Commission based on**. In order to calculate the commission based on collectors, it is required to register for each collector (defined on a collection document) a Salesperson entry and to define the commission %.

The '**final amount based on return calculation**' and, therefore, the '**commission to be returned**' are equal to zero only when no **excess** has occurred. The excess days are calculated according to the due dates of the sales and the collection (to be paid until and available on) and if excess occurs then the color indicates it, while the commission becomes equal to zero.

The functionality of the reports assumes that:

- Commissions are calculated as percentages % (defined on the Salesperson register, field: % base commission ") and Commission profiles (used for the automatic calculation of the commission in relation to the turnover of sales invoices, depending on customers and stock items) are not accounted.
- The salesperson of each sales document is only one – it does not handle cases of other sales person per document line.

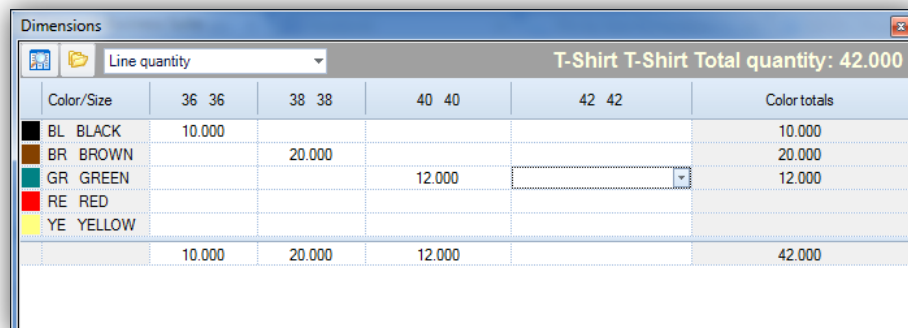
- The automation **Return Commission**, available on the report, issues an Estimated Expenses document (of type CPR) defined in the corresponding company parameter, using the expense of the other company parameter.

CATEGORY: Work flows/Processes	
1	Commission clearance: Document type for the clearance of the commission of salespersons/collectors
2	Commission clearance: Expense code for the clearance of the commission of salespersons/collectors

The Trade Account is the **Creditor** of each Sales Person (i.e. the Creditor that is associated with the same Person as the Sales Person). This way the commission payments can be efficiently reviewed through the item register and, if desired, standard expense receipts can be issued (that will be posted to accounting, update the liabilities etc.), having of coursed cancelled this internal note before.

1.3 Document management

- The dialogue for editing the **dimension analysis** lines now includes **totals per column** additionally to totals per lines.



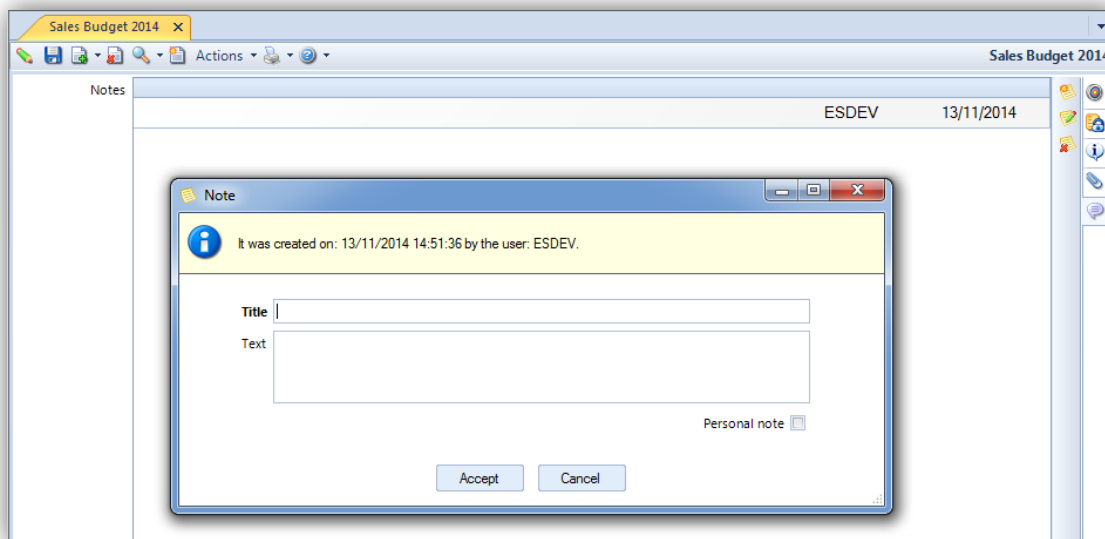
The screenshot shows a 'Dimensions' dialog box with a table. The table has columns for Color/Size, 36 36, 38 38, 40 40, 42 42, and Color totals. The rows represent different colors: BL BLACK, BR BROWN, GR GREEN, RE RED, and YE YELLOW. The total quantity for all items is 42.000.

Color/Size	36 36	38 38	40 40	42 42	Color totals
BL BLACK	10.000				10.000
BR BROWN		20.000			20.000
GR GREEN			12.000		12.000
RE RED					
YE YELLOW					
	10.000	20.000	12.000		42.000

- The automatic synchronization of the **due date** of **liquidity accounts** with the **date an Adjustment document was issued on**, has been activated, when the document date changes.
- Control Policies for Stock items** henceforth include additional balance checks for:
 - Actual stock minus frozen stock
 - Available stock minus frozen stock
 - Actual stock minus confirmed orders minus frozen stock
 - Available stock minus confirmed orders minus frozen stock

1.4 Budgeting

- The **UI form** of **Budget Sheets** is now dynamic and **can be customized** to meet specific implementation requirements.
- Saving the **layout** of the **dynamic cube** that presents the **Budget Results** now **applies to all budget sheets** of the **same budget sheet profile** and not to each sheet separately.
- The **UI form** of **Budget Sheets** now includes functionality for registering and editing **comments and notes**.



- It is now possible to **Schedule the creation of Budget Forecasts** through the corresponding button (i.e. Scheduling) on the UI Form of budget forecasts creation.

1.5 Financial

1.5.1 Suppliers' down-payments

The workflow of the down-payments for the suppliers is now available. That flow differs from the customers' flow significantly. In the customers' case, any advance payment (money collection) leads to collection of VAT, therefore the company must issue an Advanced Payment Invoice so that the State to collect the prorated VAT amount. On the contrary, in the suppliers' case, there is no need for issuing of an Advanced Payments Invoice, since the VAT it is not subject of collection for the State. However, the flow is subject of different accounting postings than a regular purchase transaction. In an indicative flow the following entries may exists:

- **Money payment.** The advance payment document updates the accounting in specialized trade account ledgers.

Transaction	Account	Title	Debit	Credit
Bank Statement or	5121	Bank account	Total value	
Cash payment	5311	Cash account		
	4091	Payable advance payment of Inventory		Total value
	4092	Payable advance payment of Expenses		

- **Purchase/expense invoice.**

The purchase or expense invoice associated to an advance payment no differs to any other invoice.

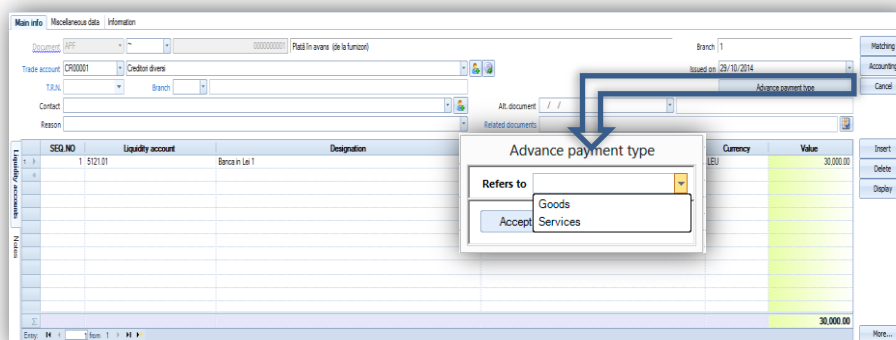
Transaction	Account	Title	Debit	Credit
Purchase invoice	401	Supplier account		Total value
	301	Goods	Net Value	
	4426	VAT	VAT value	

- **Trade account's adjustment entry.** Once the purchase invoice exists, the advance payment entry must be reversed. The clearance entry aims the transferring of the value which had be charged to the special trade account's ledger (4091 or 4092) to the main supplier account's ledger (401 or 404).

Transaction	Account	Title	Debit	Credit
Clearance entry	4091	Payable advance payment of Inventory	Total value	
	4092	Payable advance payment of Expenses		
	401	Supplier account		Total value

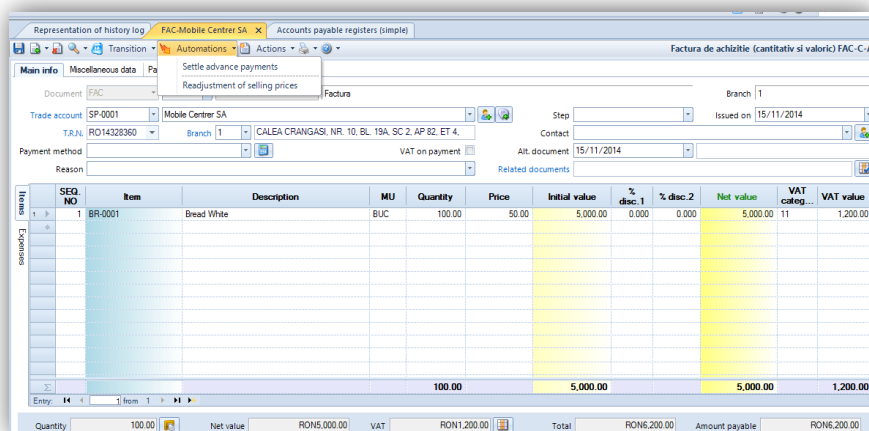
Money payment

For the money payment is used the new document type **APF- Plată în avans (de la furnizori)**. By using the button "**Advance payment type**" the user selects the "reason" for the payment. It highlighted that the type of payment (goods/services) determinates the posting to the accounting.

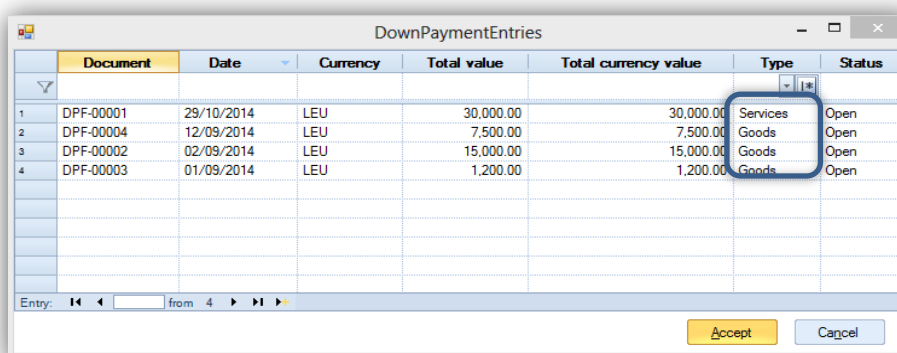


Closing the down-payments

As soon as the supplier delivers the goods or provides the services, the advance payment entry must be reversed. Through the automation "**Settle advance payment**" the user may create the trade account's adjustment entry using the new document type **AFA - Inchidere avansuri**. Once the user issues the purchase document, the automation is available.

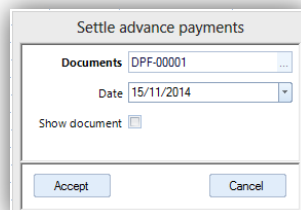


The list displays the open payment documents, indicating the type of each payment:



The automation dialogue displays the following information:

1. **Documents.** The payments documents selected in the previous step
2. **Date.** As default date is proposed the issue date of the purchase invoice
3. **Show document.** By activating this option, the target document will open for review or further editing.



Settle advance payments

Documents: DPF-00001

Date: 15/11/2014

Show document: ☐

Accept Cancel

Is highlighted that, if the value of the down-payment document is greater than the value of the purchase document then the down-payment document will be reduced partially, up to the amount of the purchase invoice. In addition, if the user selects more than one down-payment documents the application will reduce them consecutively, up to the value of the purchase document.

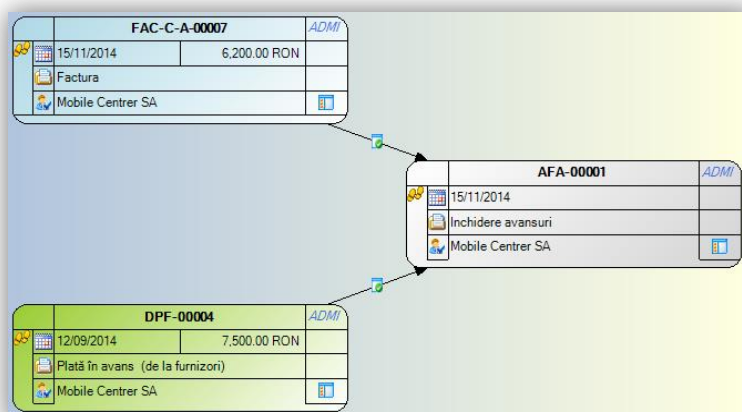
The document:

Main info Miscellaneous data Information										
Document		AFA		0000000001		Inchidere avansuri furnizori		Branch		1
Code		Description/Name		Address/Branch		Issued on		Status		Registered
Partener comercial		SP-0001		Mobile Centrer SA		1		CALEA CRANGASI, NR. 10, BL. 19A, SC 2, A		
Supervisor										
Reason								Alt. document		/ /
Trade account	SEQ.NO	Line type	Trade account	Name	Currency	Credit value	End	Trade account - branch	Advance payment doc...	Advance payment type
	1	Supplier	SP-0001	Mobile Centrer SA	LEU	1,200.00	15/11/2014	1	DPF-00003	Goods
	2	Supplier	SP-0001	Mobile Centrer SA	LEU	5,000.00	15/11/2014	1	DPF-00004	Goods
						6,200.00				

The accounting entry:

Accounts					
	Account	Title	Reason	Debit value	Credit value
1	4010.01	Furnizori interni	Inchidere avansuri furnizori / Mobile Centrer...	6,200.00	0.00
2	4091	Furnizori-debitori pentru cumparari de bunuri de natura stocurilor	Inchidere avansuri furnizori / Mobile Centrer...	0.00	6,200.00

The trade account's adjustment entry is associated to the Down-payment document and to the Purchase document as well.





The document type which will be used is the type defined in the general parameter "ADVANCE PAYMENTS: Document type for advance payments clearance.

	Description	Parameter grouping	Parameter value
1	ADVANCE PAYMENTS: Document type for advance payments clearance	Completion	AFA

Advance payment control list

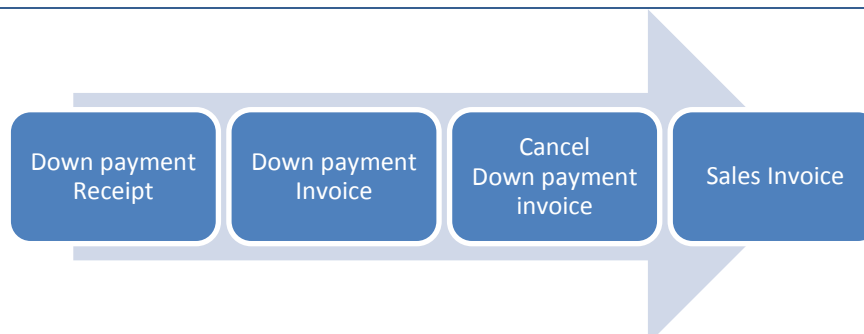
In order to monitor the invoiced down-payments, the view "**Advance payment - check list**" is now available at Purchases and Procurement\Pick-ups receiving and Purchase invoices. The view presents the open (partially or fully) invoiced down-payments in selected period of time. The second level of the report presents the corresponding Purchase Documents, if the down-payment has been associated to one.

Advance payments - checklist							
Date	01/01/2014 - 31/12/2014	Supplier code	Name	Status	Open, Partially	Type	All
Name	Document	Date	Value	Open value	Advance payment type	Status	
Supplier code: SP-0001							
1	Mobile Centrer SA	DPF-00001	29/10/2014	30,000.00	30,000.00	Services	Open
2	Mobile Centrer SA	DPF-00002	02/09/2014	15,000.00	15,000.00	Goods	Open
3	Mobile Centrer SA	DPF-00004	12/09/2014	7,500.00	2,500.00	Goods	Partially
Document							
1	AFA-00001		15/11/2014				5,000.00
				52,500.00	47,500.00		
Supplier code: SP-0003							
4	Hellenic Exports SA	DPF-00005	12/10/2014	8,736.38	8,736.38	Goods	Open
				8,736.38	8,736.38		

1.5.2 Customers' down-payments

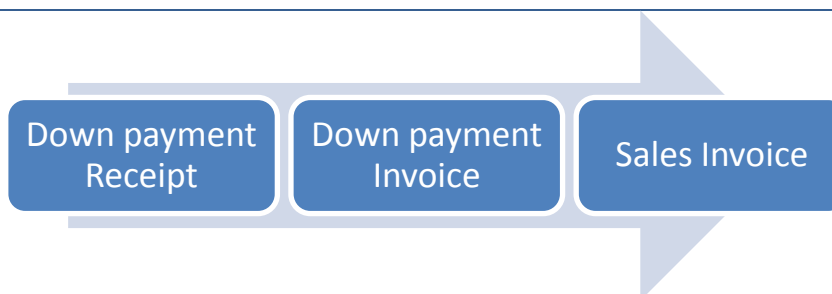
In the customers' case, any advance payment (money collection) leads to collection of VAT, therefore the company must issue an Advanced Payment Invoice so that the State to collect the prorated VAT amount. After advance payment invoice there are two methods of handling. In the current version, the "**Customers' down-payments**" work-flow has been enhanced so that combines both methods of workflow's handling. Specifically:

The 1st method



In the first method, the sale invoice includes entire the amount of the sales agreement since the cancellation of the down-payment invoice has been preceded.

The 2nd method

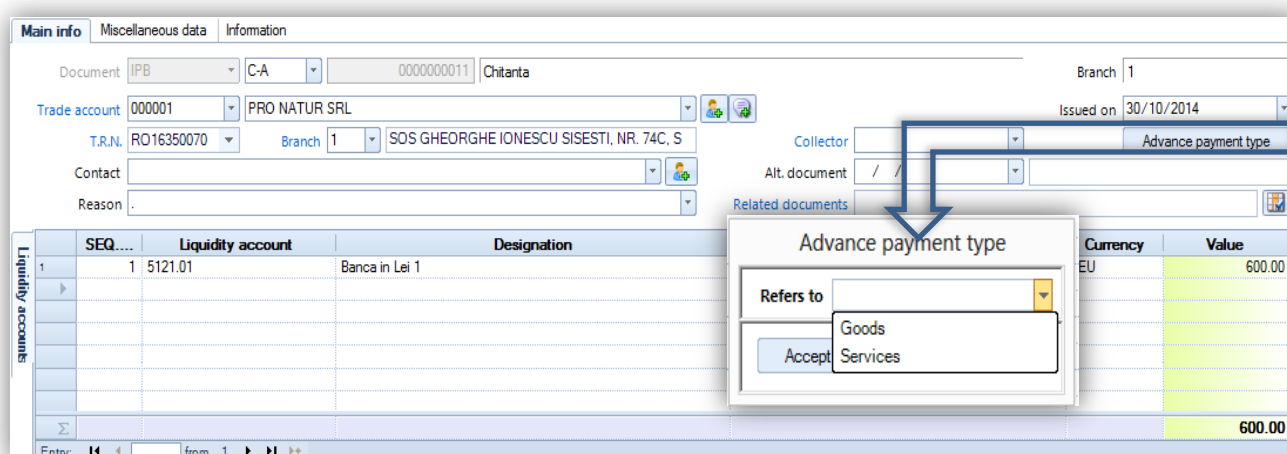


In the second method, the down-payment invoice remains as part of the sales agreement. Consequently, the sales invoice includes negatively the amount of the down-payment invoice in order to meet the remaining amount of the agreement.

The workflow has been adjusted as follows:

Money collection

For the money collection is used the known document type **IPB- Incasare plată în avans (de la clienti)**. In accordance to the supplier flow, by using the button "*Advance payment type*" the user selects the "reason" for the payment. It highlighted that the type of payment (goods/services) determinates the posting to the accounting.



The screenshot shows the 'Main info' tab of the IPB document form. The 'Advance payment type' dialog box is open, showing a dropdown menu with 'Goods' and 'Services' options. The 'Collector' field is set to 'Advance payment type'. The 'Alt. document' field is empty. The 'Related documents' field is empty. The 'Liquidity accounts' table is visible in the background.

SEQ....	Liquidity account	Designation
1	5121.01	Banca in Lei 1

Currency	Value
EU	600.00
	600.00



Following the new improved workflow, the old document type IPS, which was associated to the advance payment for Services, is no longer useful. We propose to deactivate it so as not be available for further using.

Invoicing of down-payments

Through the menu option: Sales\Order routing-Invoicing\Not invoiced advance payments you may monitor the amounts that have not been invoiced at the end of each month. Bear in mind that the "open amount" could be smaller than the amount that has been collected initially. The reasons for that could be:

- The customer had open balance therefore; part of the collected amount has been correlated to this.
- Part of the order for which the advance payment has been given, was met into the same month and therefore

Not invoiced advance payments

Issue date: 01/01/1753 - 31/12/2014 Trade account code: [] Automations Lists Layouts Actions Send ... Reports

Branch: []

Accept

	Trade account code	Name	Branch	Date	Document	Advance payment type
Invoice delay days: 0						
1	000001	PRO NATUR SRL	Sediu Central	30/10/2014	ICC-C-A-00010	Services
2	000001	PRO NATUR SRL	Sediu Central	30/10/2014	ICC-C-A-00011	Services
3	CUS-0001	BLUE LINE GRUP SRL	Sediu Central	30/10/2014	ICC-C-A-00012	Services
Invoice delay days: 72						
4	CUS-0001	BLUE LINE GRUP SRL	Sediu Central	18/07/2014	ICC-C-A-00009	Goods
Invoice delay days: 86						
5	G-00001	VERBO INTERNATIONAL SRL	Sediu Central	30/06/2014	ICC-C-A-00008	Goods
Invoice delay days: 111						
6	000001	PRO NATUR SRL	Sediu Central	23/05/2014	COV-C-A-00007	Goods

The automation "**Advance payment invoicing**", available into the view (scroller) may proceed to the amounts invoicing.

The application will create for the selected rows separated invoices. The open amount will be split in net and VAT value. For that aim a general item-service will be used.

Advance payment invoicing

Doc. date: 30/10/2014

Series: C-A

Item-Goods advance payment: 4190.01

Item-Services advance payment: 4190.02

Accept Cancel

- Document type.** The document type which will be used is the type defined in the general parameter "ADVANCE PAYMENTS: Document type for invoicing Customer advance payments", the proposed type is **FZA - Faktura za avans**.
- Document date.** The current date is proposed.
- Doc Series.** The first series of the document type which is related to the login branch is proposed.
- Item-Down payment.** The application displays one or two fields based on the payment type of the selected entries.
 - In the field **Item – Goods advance payment** is proposed the generic item which is linked to the Accounting category that is related to the general parameter: **ADVANCE PAYMENTS: Accounting category for Customer advance payments**.
 - In the field **Item – Services advance payment** is proposed the generic item which is linked to the Accounting category that is related to the general parameter: **ADVANCE PAYMENTS: Accounting category for Customer advance payments regarding provided services**.
- Show document.** This option is available only in case the selected rows belong to one customer and therefore one invoice will be created. By selecting that option, the new document will be presented for additional editing by the user.



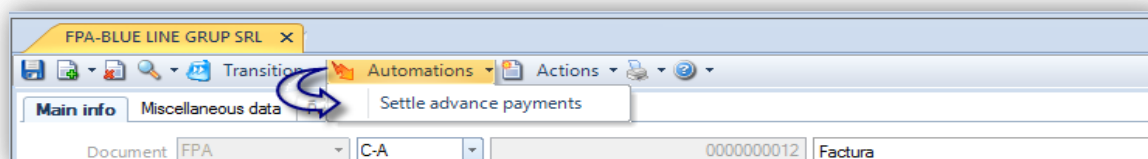
Following the new improved workflow, the old document type NPA and the corresponding transition rule 145. FPA=>NPA are no longer useful. We propose to deactivate them so as not be available for further using.

Up to this step the handling of the workflow is similar to both methods.

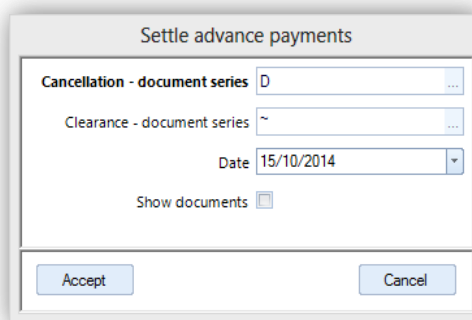
Cancelling of down-payments & Advance payment clearance

In accordance to the first method, once the company is ready to proceed to the delivery of the goods or services and before sales invoice issuing, the cancellation of the down-payment document must take place. At the same time a clearance entry between the trade account's ledgers should also take place. That entry aims the transferring of the down-payment's amount from trade account's advance payment ledger (e.g. 4190) to the main trade account's ledger (e.g. 4111).

Both actions are made through the automation "**Settle Advance Payment**" which is now available in the document type FPA.



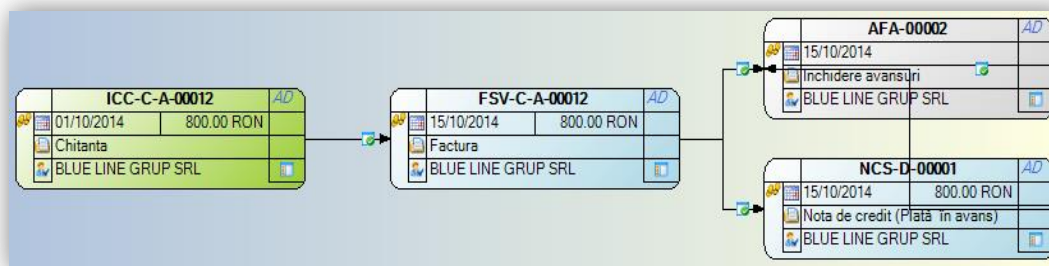
The UI form presents the following.



1. **Document types.** As highlighted, the application will produce two documents.
 - The document type which will be used for the cancellation is the type defined in the general parameter "ADVANCE PAYMENTS: Document type for cancellation of Customer advance payments", the proposed type is **NCP - Nota de credit (Plată în avans)**.
 - The document type which will be used for the trade account's clearance entry is the type defined in the general parameter "ADVANCE PAYMENTS: Document type for advance payments clearance", the proposed type is **AFA - AFA - Nota de credit (Plată în avans)**.
2. **Doc Series.** The first series of the document type which is related to the login branch is proposed.
3. **Document date.** The current date is proposed.
4. **Show document.** By selecting that option, the new document will be presented for additional editing by the user. After saving, the second document will be presented as well.

An indicative workflow is displayed bellow.

The documents:



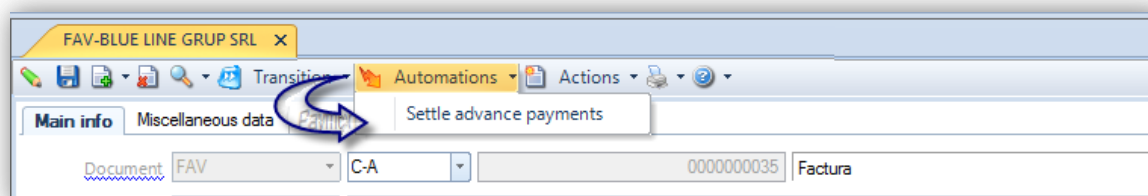
The accounting entries:

	Account	Title	Debit	Credit	Reason
Date: 01/10/2014					
Document: ICC-C-A-00012					
1	5121.01	Cont Bancar 1	800.00	0.00	Chitanta / BLUE LINE GRUP SRL
2	4190.01	Cienti - creditorii interni	0.00	800.00	Chitanta / BLUE LINE GRUP SRL
			800.00	800.00	
Date: 15/10/2014					
Document: FSV-C-A-00012					
3	4427.03	TVA colectata 24%	0.00	154.84	Factura / BLUE LINE GRUP SRL
4	4190.01	Cienti - creditorii interni	800.00	0.00	Factura / BLUE LINE GRUP SRL
5	7070.01	Venituri din vanzarea marfurilor	0.00	645.16	Factura / BLUE LINE GRUP SRL
			800.00	800.00	
Date: 30/10/2014					
Document: AFA-00002					
6	4111.01	Cienti Interni	0.00	800.00	Inchidere avansuri / BLUE LINE GRUP SRL
7	4190.01	Cienti - creditorii interni	800.00	0.00	Inchidere avansuri / BLUE LINE GRUP SRL
			800.00	800.00	
Document: NCS-D-00001					
8	4427.03	TVA colectata 24%	0.00	-154.84	Nota de credit (Plata în avans) / BLUE LINE GRUP SRL
9	4190.01	Cienti - creditorii interni	-800.00	0.00	Nota de credit (Plata în avans) / BLUE LINE GRUP SRL
10	7070.01	Venituri din vanzarea marfurilor	0.00	-645.16	Nota de credit (Plata în avans) / BLUE LINE GRUP SRL
			-800.00	-800.00	

After the abovementioned actions, the user may proceed to the issuing of the regular invoice.

Order's invoicing & Advance payment clearance

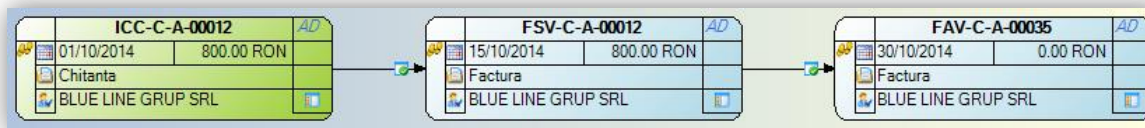
In accordance to the second method, once the company is ready to proceed to the delivery of the goods or services issues the regular sales invoice. At the time of an order's invoicing related to an advance payment invoice, the user should correlate them. That action can be done through the automation "Settle advance payments" which is available into the Sales documents.



The UI form presents all the fully or partially open advance invoices. After user's selection, the Generic-Down payment item will be added into the new document as "reverse line". Bear in mind that in case the actual sales amount is smaller than the selected advance then the user should adjust their value based on the actual sales. In case the actual sale is bigger or even equals to the advance payment, no additional action is required. This action has resulted in the reduction of the invoice total amount up to the amount of the advance.

An indicative workflow is displayed below.

The documents:



The accounting entries:

	Account	Title	Debit	Credit
Date: 01/10/2014				
Document: ICC-C-A-00012				
1	4190.01	Cienti - creditor interni	0.00	800.00
2	5121.01	Cont Bancar 1	800.00	0.00
			800.00	800.00
Date: 15/10/2014				
Document: FSV-C-A-00012				
3	4190.01	Cienti - creditor interni	800.00	0.00
4	4427.03	TVA colectata 24%	0.00	154.84
5	7070.01	Venituri din vanzarea marfurilor	0.00	645.16
			800.00	800.00
Date: 30/10/2014				
Document: FAV-C-A-00035				
6	4111.01	Cienti Interni	266.66	0.00
7	4427.03	TVA colectata 24%	0.00	51.61
8	7070.01	Venituri din vanzarea marfurilor	0.00	215.05
			266.66	266.66
			266.66	266.66

Advance payment control list

We remind that, in order to monitor the invoiced down-payments, the view "**Advance payment - check list**" is available at Sales\Order routing -Invoicing\). The view presents the open (partially or fully) invoiced down-payments in selected period of time. The second level of the report presents the corresponding Sales Documents, if the down-payment has been associated to one.

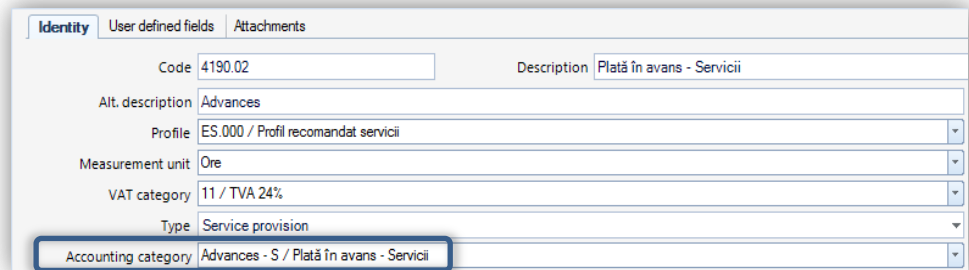
Generic items

As above-mentioned, the flows use the sub-system of generic items to charges the down-payments and monitor the separated values Net & VAT value. Each one of them must be linked to the relevant accounting category.

For advance payments associated to **Goods**

Identity	User defined fields	Attachments
Code	4190.01	Description: Plată în avans - Bunuri
Alt. description	Advances	
Profile	ES.000 / Profil recomandat servicii	
Measurement unit	Ore	
VAT category	11 / TVA 24%	
Type	Service provision	
Accounting category	Advances - A / Plată în avans - Articole depozit	
Ledger account	Affects SSCS: Annual submission, Periodic submission	

For advance payments
associated to **Services**

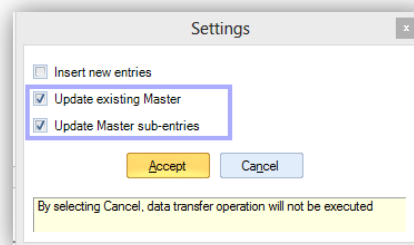


Code	4190.02	Description	Plată în avans - Servicii
Alt. description	Advances		
Profile	ES.000 / Profil recomandat servicii		
Measurement unit	Ore		
VAT category	11 / TVA 24%		
Type	Service provision		
Accounting category	Advances - S / Plată în avans - Servicii		

Customization elements

In order to activate the above-presented implementation is essential to proceed to the following actions:

1. Re-insert from the ESMasterConfig the document types IPB & FPA by selecting the two lasts options.



Settings

☐ Insert new entries

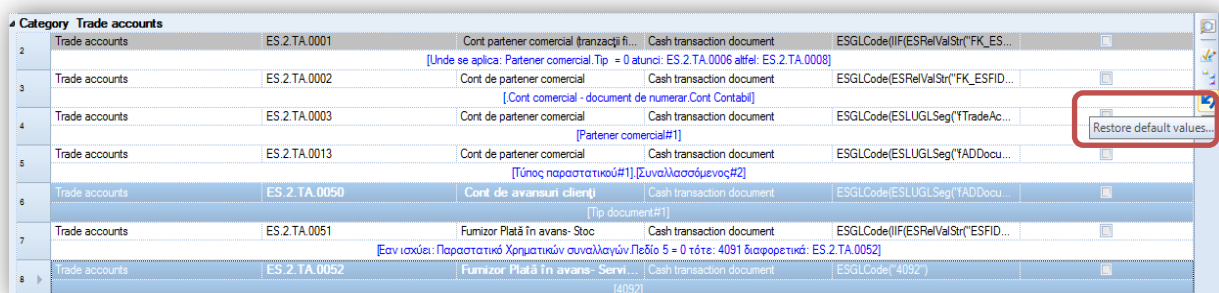
☒ Update existing Master

☒ Update Master sub-entries

Accept Cancel

By selecting Cancel, data transfer operation will not be executed

2. Insert from the ESMasterConfig the new document types and the associated field property profiles
3. Restore the default values of the accounting groups ES.2.TA.0050 & ES.2.TA.0052



Category	Trade accounts	ES.2.TA.0001	Cont. partener comercial (tranzacții fi...)	Cash transaction document	ESGLCode(If(ESRelValStr("FK_ES...
2	Trade accounts	ES.2.TA.0001	Cont. partener comercial (tranzacții fi...)	Cash transaction document	ESGLCode(If(ESRelValStr("FK_ES...
3	Trade accounts	ES.2.TA.0002	Cont. de partener comercial	Cash transaction document	ESGLCode(ESRelValStr("FK_ESFID...
4	Trade accounts	ES.2.TA.0003	Cont. de partener comercial	Cash transaction document	ESGLCode(ESLUGLSeg("YTradeAc...
5	Trade accounts	ES.2.TA.0013	Cont. de partener comercial	Cash transaction document	ESGLCode(ESLUGLSeg("YADDocu...
6	Trade accounts	ES.2.TA.0050	Cont. de avansuri client(i)	Cash transaction document	ESGLCode(ESLUGLSeg("YADDocu...
7	Trade accounts	ES.2.TA.0051	Furnizor Plată în avans - Stoc	Cash transaction document	ESGLCode(If(ESRelValStr("ESFID...
8	Trade accounts	ES.2.TA.0052	Furnizor Plată în avans - Servi...	Cash transaction document	ESGLCode("4092")

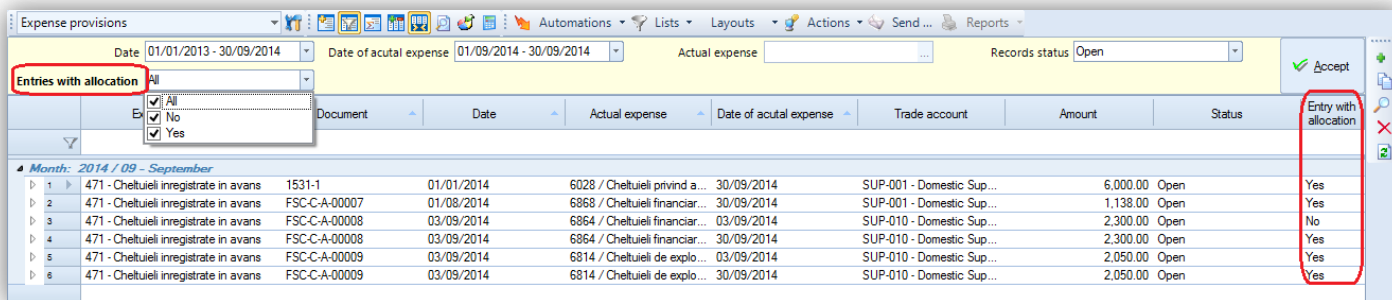
General parameters

The following company parameters are related to the Down-payment flows.

CATEGORY: Work flows/Processes			
687	ADVANCE PAYMENTS: Accounting category for Customer advance payments	Completion	Advances - A
688	ADVANCE PAYMENTS: Accounting category for customer advance payments regarding provided services	Completion	Advances - S
689	ADVANCE PAYMENTS: Attribute used for the advance payments work-flow	Completion	ADVANCES
690	ADVANCE PAYMENTS: Document type for advance payments clearance	Completion	AFA
691	ADVANCE PAYMENTS: Document type for cancellation of customer advance payments	Completion	NCP
692	ADVANCE PAYMENTS: Document type for invoicing Customer advance payments	Completion	FPA

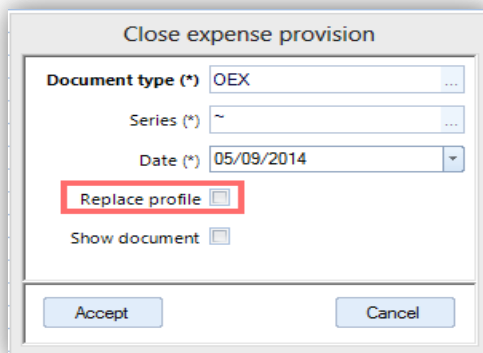
1.5.3 Others

- The **"Expense provisions"** work-flow has been enhanced so that is combined to the Expense Cost Allocation sub-system. Specifically, the "Expense provisions" view (scrollers) now includes entries which have been allocated to cost centers, while the new column "Entry with allocation" indicates that information.



	Document	Date	Actual expense	Date of actual expense	Trade account	Amount	Status	Entry with allocation
Month: 2014 / 09 - September								
1	471 - Cheltuieli inregistrate in avans 1531-1	01/01/2014	6028 / Cheltuieli privind a...	30/09/2014	SUP-001 - Domestic Sup...	6,000.00	Open	Yes
2	471 - Cheltuieli inregistrate in avans FSC-C-A-00007	01/08/2014	6868 / Cheltuieli financiar...	30/09/2014	SUP-001 - Domestic Sup...	1,138.00	Open	Yes
3	471 - Cheltuieli inregistrate in avans FSC-C-A-00008	03/09/2014	6864 / Cheltuieli financiar...	30/09/2014	SUP-010 - Domestic Sup...	2,300.00	Open	No
4	471 - Cheltuieli inregistrate in avans FSC-C-A-00008	03/09/2014	6864 / Cheltuieli financiar...	30/09/2014	SUP-010 - Domestic Sup...	2,300.00	Open	Yes
5	471 - Cheltuieli inregistrate in avans FSC-C-A-00009	03/09/2014	6814 / Cheltuieli de explo...	30/09/2014	SUP-010 - Domestic Sup...	2,050.00	Open	Yes
6	471 - Cheltuieli inregistrate in avans FSC-C-A-00009	03/09/2014	6814 / Cheltuieli de explo...	30/09/2014	SUP-010 - Domestic Sup...	2,050.00	Open	Yes

When the generic item that has been used as Provision account closes and the Actual expense is charged, through the automation "Close expense provision", the user may choose the cost allocation method for the new entry.



Close expense provision

Document type (*) OEX

Series (*) ~

Date (*) 05/09/2014

☒ Replace profile

☐ Show document

Accept Cancel

As far as the provision account, it is highlighted that it will be credited having the exact same data of the initial entry. If the original entry was allocated to the cost centers, then the new entry will be allocated to the same ones.

Concerning the (actual) expense account, the user may or may not choose the direct allocation using the new criterion **"Replace profile"**.

- When is not selected, the expense entry will follow the default configuration of the generic item.
- When is selected the application will apply the allocation of the original entry on the new entry regardless the default configuration of the generic item.
- The new document attribute **FUTURE_EXP_REV** has been added. That attribute is associated to the automation "Create Expense Provision" so that the automation will be available from all document types which are linked to it.
- The new document type **"ICA -Initializare cheltuieli in avans"** has been added. That document must be used exclusively on the data migration process from previous system. The expense provisions must be registered analytically supplier, document and the issue date.

Transition Automations Actions

Header - Main info Initializare cheltuieli in avans ICA-A-00002

Main info Miscellaneous data Information

Code ICA A 0000000002 Initializare cheltuieli in avans Branch 1

Status Registered Supervisor Reason Comment Issued on 02/09/2014

SEQ NO	Expense	Description	Trade account	Alt. document	Alt. docum...	Account	Actual expense	expense date	TOTAL
1	471	Cheltuieli inregistrate in avans	SUP-001	1531-1	01/01/2014	6028	6028 / Cheltuieli privind alte materiale consumabile	31/01/2014 ...	6,000.00
2	471	Cheltuieli inregistrate in avans	SUP-001	1531-1	01/01/2014	6028	6028 / Cheltuieli privind alte materiale consumabile	28/02/2014 ...	6,000.00
3	471	Cheltuieli inregistrate in avans	SUP-001	1531-1	01/01/2014	6028	6028 / Cheltuieli privind alte materiale consumabile	31/03/2014 ...	6,000.00
4	471	Cheltuieli inregistrate in avans	SUP-001	1531-1	01/01/2014	6028	6028 / Cheltuieli privind alte materiale consumabile	30/04/2014 ...	6,000.00
5	471	Cheltuieli inregistrate in avans	SUP-001	1531-1	01/01/2014	6028	6028 / Cheltuieli privind alte materiale consumabile	31/05/2014 ...	6,000.00
6	471	Cheltuieli inregistrate in avans	SUP-001	1531-1	01/01/2014	6028	6028 / Cheltuieli privind alte materiale consumabile	30/06/2014 ...	6,000.00
7	471	Cheltuieli inregistrate in avans	SUP-001	1531-1	01/01/2014	6028	6028 / Cheltuieli privind alte materiale consumabile	31/07/2014 ...	6,000.00
8	471	Cheltuieli inregistrate in avans	SUP-001	1531-1	01/01/2014	6028	6028 / Cheltuieli privind alte materiale consumabile	31/08/2014 ...	6,000.00
9	471	Cheltuieli inregistrate in avans	SUP-001	1531-1	01/01/2014	6028	6028 / Cheltuieli privind alte materiale consumabile	30/09/2014 ...	6,000.00
10	471	Cheltuieli inregistrate in avans	SUP-001	1531-1	01/01/2014	6028	6028 / Cheltuieli privind alte materiale consumabile	31/10/2014 ...	6,000.00
									60,000.00

Entry: 1 from 10

More...

- The new document type **BFC - Bon Fiscal** has been added. It is used for the fiscal receipts / small expenses. It affects accounting. Updates the VAT Journal. Does not update the Statement D394. Covers the payment and updates the cash flow.

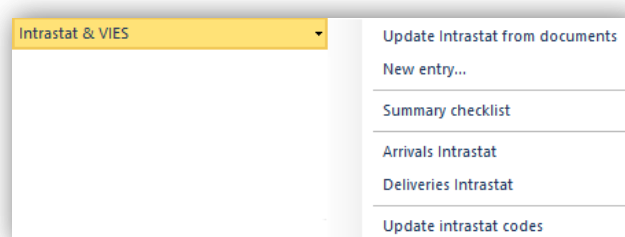
1.6 Intrastat Returns

New Intrastat processes that supports the submission of all types of statements.

- **New.** The declaration for a specific month and flow that has not been submitted (is to be transmitted first time for a given reference month and flow)
- **Revised.** Implies that the economic operator wants to change/correct/add/delete some of the entries of an existing declaration, already sent to INS (this is not necessarily the last declaration, it can be an older declaration)
- **Nil.** Implies that the economic operator does not have any intra-community exchange during the reference period but it submits a nil declaration so as not to be considered as non-response and receive a fine. That declaration confirms that the economic operator has not forgotten to submit the declaration.

1.6.1 Intrastat info

The information that is included in the Intrastat statement is based on the guidelines by the National Statistical Authority (INS). The process is available under the menu: Financials / End of Period Processes / Intrastat & VIES.



The Intrastat records are originated from:

- **Sales/Purchase documents** or these can be...
- **Manually** inserted by the user.

1.6.2 Intrastat records from documents

Invoices, Returns, and Debit/Credit documents that affect values (in case of wrong prices) generate Intrastat records as long as:

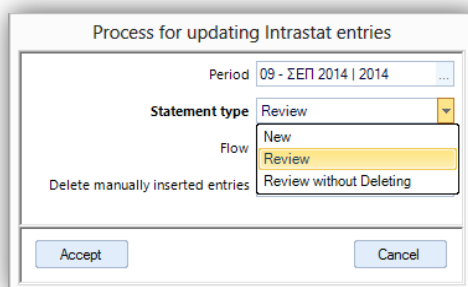
- The document type participates in the Intrastat processes.
- The Trade Account VAT Regime is "in EU"
- The Intrastat code of the Inventory Items is defined



The document types have already been updated, automatically by special application procedures. For further details, go to the Appendix: "Intrastat documents", at the end of the document.

Use the menu entry: Update Intrastat from documents in order to create the Intrastat records of the selected period; make sure that you select the apposite Statement Type.

- **New** (i.e. regular): The process will create records for all documents in the selected fiscal period.
- **Revised:** The process will re-create records for all documents in the selected fiscal period based on the current data, designated as *Revised*. In order to proceed to the creation of a revised statement, a regular statement must be found in the same fiscal period.



There are two options for a Revised Statement:

- **Review:** The process will delete the records of the regular statement and will create new revised data
- **Review without Deleting:** The process will create the new “revised” records. At the same time the regular entries will remain untouchable as “historical data”.
- **Ni:** In case of non-existing intercommunity transactions, no intrastat entry will be created by the process. However, the nil statement (file) can be submitted (see section: Computerized INTRASTAT files).

Generating existing Intrastat entries anew

In case of inaccurate/incorrect records, found before the submission of the statement, it is recommended that you delete the entries and create them again (e.g. in case of missing info on the Inventory Item master data, such as the Intrastat Code, or in case of missing info on the documents such as the transportation or the shipping method etc.). This is the safest method that can be applied and it ensures the accuracy of the Intrastat statement.

1.6.3 Manually inserted Intrastat records

The system also supports the manual insertion of original Intrastat records by the user. In this case, the field “Origin” is automatically filled-in with the value “Typing”.

Such entries can be necessary when:

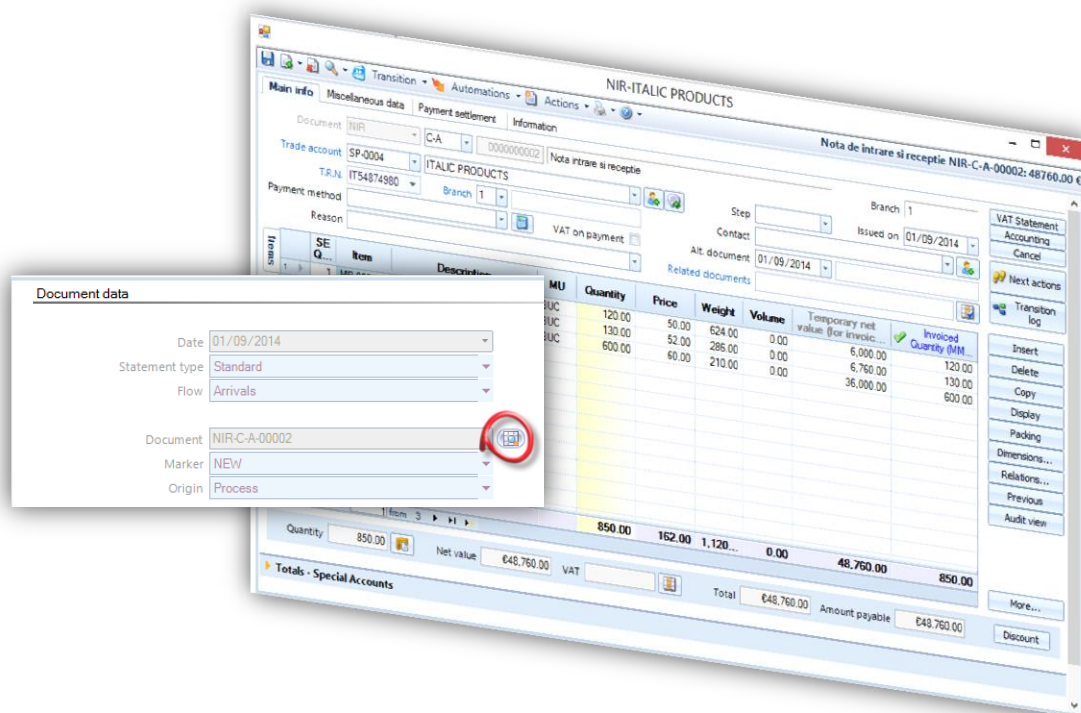
- Errors in system configuration exist and these have been identified after having finalized the fiscal year entries.
- It is required to incorporate information that is originated from sources outside of the Application (e.g. information in a previous fiscal year or in an independent S/W application or in an Excel Spreadsheet. Such info can be imported or typed in the form of cumulative entries (grouped by Trade Account and Intrastat Code)

In order to manually register Intrastat entries, go to the menu **Financials / End of Period Processes / Intrastat & VIES / New entry...** The UI Form includes fields for all information that needs to be defined in order to ensure the validity and accuracy of such an entry.

1.6.4 Auditing

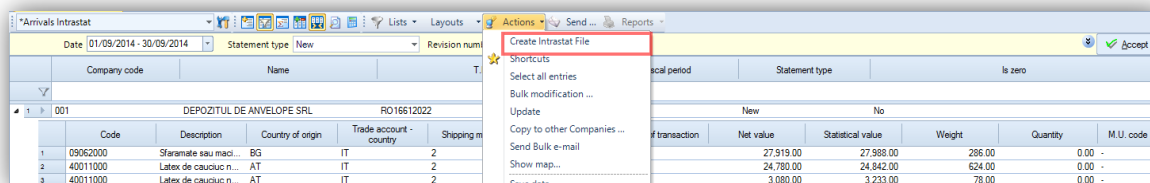
Date:	01/09/2014 - 30/09/2014	Statement type:	All	Flow:	All	Num of revision:										
Document code	Code	Description	Country of origin	Trade account - country	Shipping method	Delivery terms	Nature of transaction	Weight	Quantity	M.U. code	Net value	Statistical value				
Period: 2014-09 Flow: Arrivals																
Declaration: New																
1	NIRCA-A-00002	60019900	CN	IT	2	CP	11	210.00	0.00	-	148.680.00	149.045				
2	NIRCA-A-00002	40011000	AT	IT	2	CP	11	624.00	0.00	-	24.780.00	24.865				
3	NIRCA-A-00002	40011000	BG	IT	2	CP	11	286.00	0.00	-	27.919.00	27.868				
4	NIRCA-A-00003	40011000	AT	IT	2	CP	11	78.00	0.00	-	3.080.00	3.233				
5	NIRCA-A-00003	60019900	CN	IT	2	CP	11	4.20	0.00	-	2.956.00	3.103				
6	NIRCA-A-00004	40011000	AT	GR		CP	11	78.00	0.00	-	3.091.00	3.091				
Flow: Deliveries																
Declaration: New																
7	FAVCA-A-00021	01715100	GR	GR		CFR	11	150.00	0.00	kg/het eds	2.500.00	2.500				
8	FAVCA-A-00021	27050000				CFR	11	72.00	0.00	1000m3	36.000.00	36.000				
9	FAVCA-A-00022	10011100			5	CPT	11	18.00	0.00		3.709.00	3.709				
10	FAVCA-A-00023	27050000	GR	IT	7	FOB	11	72.00	36.00	1000m3	3.600.00	3.600				
11	NCCCA-A-00001	40011000	AT	IT	2	CP	21	26.00	8.00	-	1.030.00	1.030				

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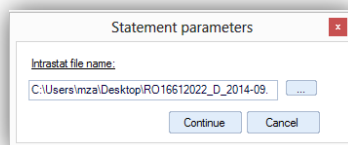


1.6.5 Computerized INTRASTAT files

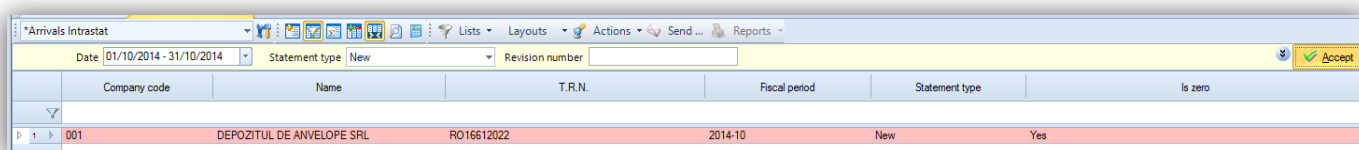
From the INTRASTAT Delivery & Arrival views, and by selecting the action: "Create Intrastat File" you can proceed with the creation of the computerized files.



There you need to define the desirable directory for the files.



It is underlined that the application will produce the appropriate file based on the statement type and flow. In case of **a nil statement**, the view (scroller) is displayed with an indicative color in order to emphasize the fact to the user.



The following company parameters associated to the Intrastat files must be filled in.

- **Contact person:** In that parameter is defined the code of the person who is responsible of the intrastat and the Authorities may contact if needed. It is one of the company's contacts. It is underlined that the intrastat views (scrollers) do not present data in case the parameter of contact person has not been filled in.
- **Intrastat code version:** These parameters include information provided by INS. They must reviewed by the user before files creation.

CATEGORY: Intrastat parameters			
336	Contact person	System administration	0000143
337	Intrastat Code version: Parameter "Cities"	Completion	06/2006
338	Intrastat Code version: Parameter "CN8"	Completion	2013
339	Intrastat Code version: Parameter "Countries"	Completion	1
340	Intrastat Code version: Parameter "Countries"	Completion	2007
341	Intrastat Code version: Parameter "Delivery Terms"	Completion	2011
342	Intrastat Code version: Parameter "E.U Countries"	Completion	2007
343	Intrastat Code version: Parameter "Modes of Transport"	Completion	2005
344	Intrastat Code version: Parameter "Nature of Transaction (A)"	Completion	2010
345	Intrastat Code version: Parameter "Nature of Transaction (B)"	Completion	2010
346	Intrastat Code version: Parameter "Supplementary Units"	Completion	1

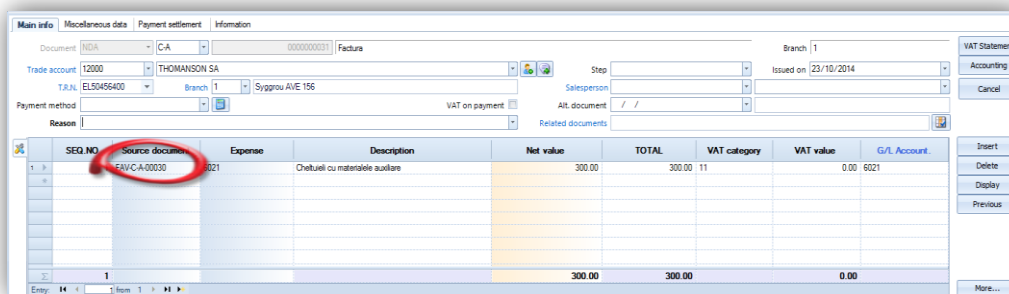
1.6.6 Special cases

Rebate documents

The rebate documents that are not related to goods transfer are not subject of Intrastat exchanges as separated Intrastat entries. Nevertheless, such documents do affect the value of the actual trading by reducing their invoiced and statistical value. Consequently, the rebate documents participate to the fiscal period of the source invoices regardless their issue dates.

In order to ensure that the system takes into account this effect, the following conditions must be in valid.

- It is required to associate such documents to the original trade invoice through the field "Source Document" that is available on the layout of documents of these Types.



The screenshot shows a software window with multiple tabs: 'Main info', 'Miscellaneous data', 'Payment settlement', and 'Information'. The 'Main info' tab is active. It contains various fields for document details, including 'Document' (EAVCA00030), 'Trade account' (12000), 'TAX' (EL50456400), 'Branch' (1), 'Sygrou AVE 156', 'VAT on payment', 'Salesperson', 'Alt. document', and 'Related documents'. Below these fields is a table with columns: 'SEQ. NO.', 'Source document', 'Expense', 'Description', 'Net value', 'TOTAL', 'VAT category', 'VAT value', and 'G/L Account.'. The table has one row with the following values: '1', 'EAVCA00030', '621', 'Chetjeli ou materiale auxiliare', '300.00', '300.00', '11', '0.00', and '621'. The 'Source document' field in the table is circled in red.

- In the Credit note, the **stock item** is the exact the same stock item which was charged in the source invoice.

Alternatively,

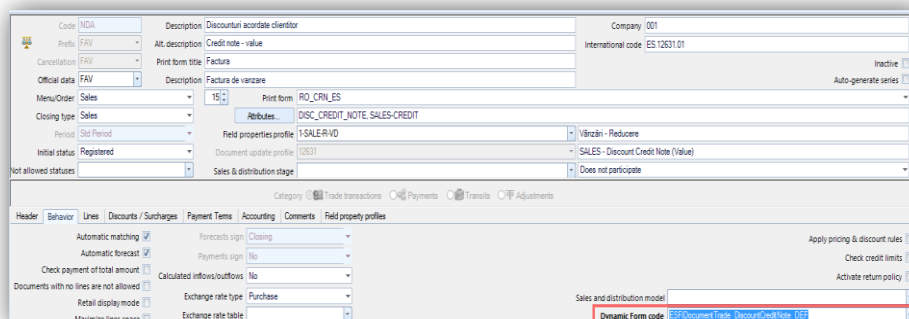
- In the Credit note, the **generic item for discount purpose** must be associated to the exact same **intrastat code** as the stock item which was charged in the source invoice. The particular implementation requires creating so many generic items for discount purpose as many distinct Intrastat codes.



Any generic items not associated to Intrastat codes are excluded.



In order to activate the functionality you need to re-insert the discount document types (NDA, NDF & NDM) from the ESMasterConfig. Alternatively, you may replace the current UI form, associated to the abovementioned document types, with the new UI form: Discount Credit Notes (ESFIDocumentTrade_DiscountCreditNote_DEF)



Subcontracting

The contribution of **Operations with a view a processing under contract** (Nature of transaction: code 41-43) and **Operations following processing under contracts** (Nature of transaction: code 51-53) has now been incorporated. Delivery-Receipt Notes with the abovementioned natures are included in the Intrastat transactions. The Net value is typed-in by the user directly on the Delivery-Receipt Notes. The Statistical value calculation is based on the sum of the Net Value and the Expenses (up to the borders). It is not required to close the Import Folders.

Specifically, the Deliveries Intrastat includes:

- Suppliers' transactions (Nature of transaction: code 41-43)
- Customers' transactions (Nature of transaction: code 51-53)

Whereas, the Arrivals Intrastat includes:

- Suppliers' transactions (Nature of transaction: code 51-53)
- Customers' transactions (Nature of transaction: code 41-43)

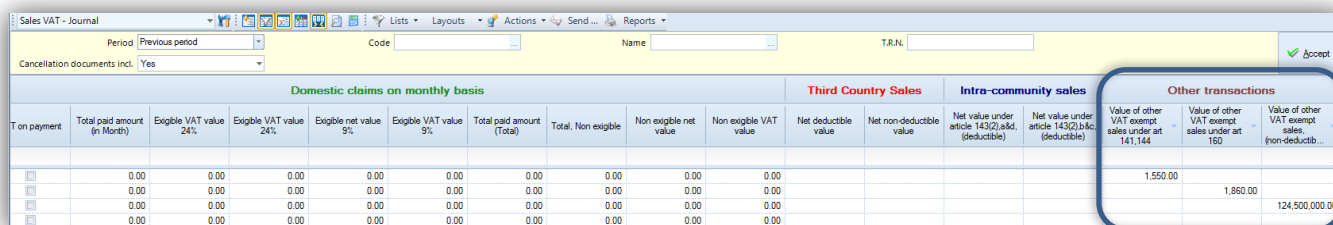
1.6.7 Update Intrastat codes

The **Combined Nomenclature (CN8)** is subject of change every year. From the menu option **Update intrastat codes** you may update the intrastat codes based on the current list of INS. The process will insert the new entries and update the existing codes, if need. Concerning the codes which are not valid any more (not included into the current INS's list), the process will not delete them but it will add in theirs description the prefix "Inactive". In that way the user may examine them and massively delete them, if desired (menu: Customization/Inventory items/Intrastat codes).

In addition, is highlighted that the process will create the missing measurement units which are associated to the Intrastat codes, using the proposed MU value as code, description & alternative code. It is suggested to visit the measurement units afterwards processing.

1.7 Accounting

- Sales VAT Journal & VAT cases - Exempted domestic transactions. In the current version, the Sales VAT Journal has been improved so that displays the exempted sales transactions under art 141,144 and under art 160 in distinct columns in the column set Other Transactions.



Sales VAT - Journal													
Period: Previous period		Code		Name		T.R.N.							
Cancellation documents incl: Yes													
Domestic claims on monthly basis													
T on payment	Total paid amount (in Month)	Exigible VAT value 24%	Exigible VAT value 24%	Exigible net value 9%	Exigible VAT value 9%	Total paid amount (Total)	Total, Non exigible	Non exigible net value	Non exigible VAT value	Net deductible value	Net non-deductible value	Net value under article 143(2) a&d (deductible)	Net value under article 143(2) b&c (deductible)
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00			
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00			
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00			
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00			

Other transactions

Value of other VAT exempt sales under art 141,144	Value of other VAT exempt sales under art 160	Value of other VAT exempt sales (non-deductible)
1,550.00	1,860.00	124,500.000.00

For that purpose, the VAT Case table has been enriched as follows:

- the known vat case 3- Scutit (Exempted) is now reformed as 3- Scutit - Art 141,144 (Exempted - Art 141,144)
- the new vat case 9- Scutit - Taxare inversa in conditiile art. 160 has been added

Code	Description	Alternative description
0	Taxare Inversa	Reverse Taxation
1	Taxare inversa in conditiile art. 150	Reverse taxation under art. 150
2	Taxare inversa in conditiile art. 160	Reverse taxation under art. 160
3	Scutit - Art 141,144	Exempted - Art 141,144
4	Netaxabil	Non Taxable
5	Scutit in conditiile art. 152	Art. 152
6	Achizitii intracomunitare in conditiile Art. 143 (2) a & d	Art. 143 (2) a & d
7	Achizitii intracomunitare in conditiile Art. 143 (2) b & c	Art. 143 (2) b & c
8	Vânzări neimpozabile	Non-Taxable sales
9	Scutit - Taxare inversa in conditiile art. 160	Exempted - Reverse taxation under art. 160

- Statement 394. The statement has been enriched so that includes the domestic reverse transactions under art. 160.

1.8 Reports

- The reports **Trial Balance and Register by dimension** now include the criterion: **Item code type**.
- The **crystal** report of **Account** Statements now includes info about the Ledger Account and the selected date range.
- The **Expense Payment** menu item (under **Collections and Payments**) is now obsolete and, henceforth, instead you may use the report **Payment Documents** (under **Collections and Payments** too). This report provides a criterion for the Trade Account Type (Suppliers, Creditors, All) and this way by selecting "Creditors" only, the report will list only the expense documents.
- The selection dialogue of **Specific tariff** on the UI Form of Stock Items now includes the Alternative Description too.
- The new report "**Trade accounts with incomplete info**" is now available under the menu **Financials/Accounting Processes**. The report lists any Trade Account missing basic demographic information.

1.9 Miscellaneous

1.9.1 Company Parameters

- Company Parameters have been reorganized (have been grouped and renamed more clearly) in order to facilitate the user when searching.

1.9.2 Trade account info

- The new field **Mediator** has been added to the Customer's info. The Customer's mediator will be the default mediator on any customer's document.
- The new field "**Area Description**" has been added (as available) to the ZIP Codes file.

1.9.3 Ledger Account Administration

- The Ledger Account UI Form is now dynamic and it can be customized to specific implementation requirements.

1.9.4 Fixed asset administration

- The error messages that may be displayed while executing the Depreciation process have been significantly improved and, now, the fixed asset and the acquisition (for which the issue has occurred) are also listed. For this improvement to be applied you need to import the field property profile **ES-4-DepreciationItemPositiveValue** from Entersoft XML.

1.9.5 Fiscal Year closing

- Fiscal Year closing is now a **privilege item**.

1.9.6 Additional properties

- Property set lines can now be **inactive** (new checkbox); when inactive a property set line will not be available to the users for editing.
- The **description** of Additional properties has been extended and it is now 200 characters longer than before.
- Property set lines have been enriched with the fields: **Photo** and **Not applicable** (Yes / No).

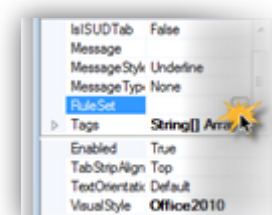
1.9.7 Reapply grid filters

A new setting (flag on automations / business rules) for reapplying grid filters is now available; this can be used in Self applied map profiles when, conditionally, new lines are generated. Until now the new lines were listed in the item lines grid (until saving and refreshing the UI Form), without taking into account the layout filter (e.g. the type of the document line). Using this new setting, the visually misplaced lines will be listed where they should.

1.9.8 UI Form Designer and Documents

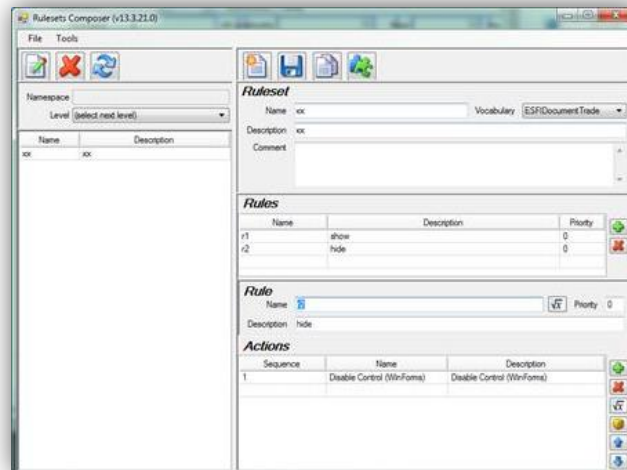
It is now possible to define which section is (not) visible on document UI forms based on the value of one of the 5 check boxes of the document header.

For example, for an implementation it has been required that the 1st check box of the document's header is activated based on the conditions that are checked and applied by a Business Rule, or a field property profile. According to the implementation requirement, when the 1st check box is

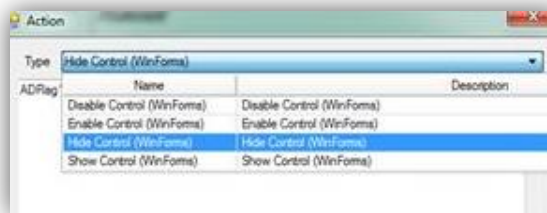


activated then some additional fields need to be displayed for the user to edit. This could mean that all of the additional fields would have to be grouped in a distinct form section and by clicking the  button in the **RuleSet** property of the section the **RuleSet composer** would be accessed.

On the left, the existing rule sets are listed and on the right the configuration elements of the selected rule set.



Use the button , that is available on the Action list of a rule set, to define the condition based on which one of the system actions is to be executed.



1.9.9 Inventory items administration

- New User Defined Fields have been added to the following classification tables of items: Family, Group, Category, and Subcategory. These are: Number 1, 2; Date 1, 2; Comment 1, 2; Flag 1, 2; Table 1, 2.
- The length of the following field has been extended.
 - Stock items:
 - Description, up to 255 characters
 - Alternative description, up to 500 characters
 - Detailed description, up to 500 characters
 - Catalogue items:
 - Description, up to 100 characters
 - Alternative description, up to 100 characters

2. Entersoft framework

2.1 Paste from clipboard

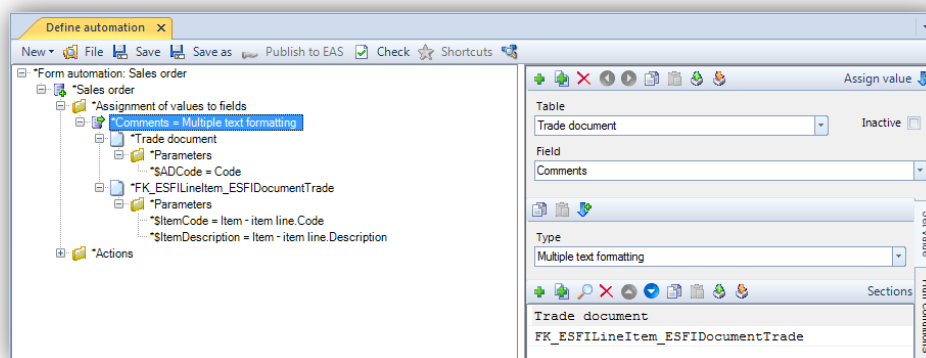
It is now possible to bulk insert records from clipboard to:

- Static data lists. The insert is based on the list entity.
- Visit plans. Based on the person and the account.

2.2 Automations

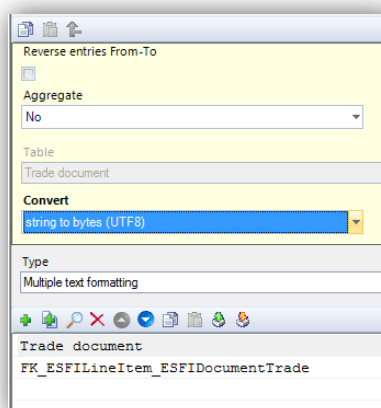
2.2.1 Save to ASCII file

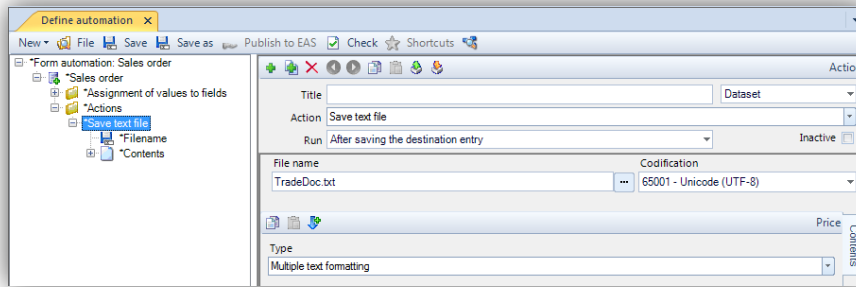
It is now possible to create an ASCII text file using automations. This can be achieved using the new Value Type: **multiple text formatting**. This allows you to construct a simple template that constitutes of many sections. Each section is based on a table and it can produce some text. When incorporating a detail table, the text will be repeated as many times as the number of the details for which the condition(s) is true.



The result can be stored to Blob variable (e.g. the BlobData in ES00RelatedDocuments) using the new conversion type **string to bytes (UTF8)**.

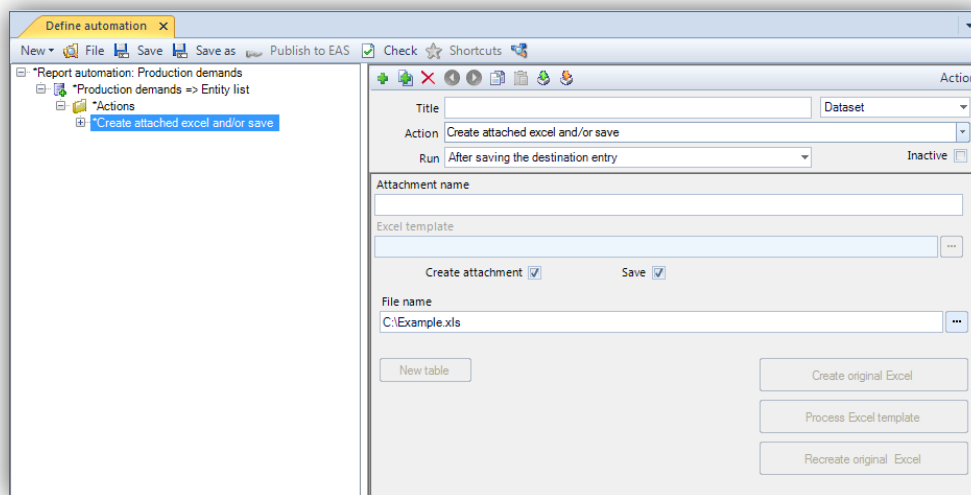
Finally, the new action **save text file** can be used to save the text to a text file using the desired codification.





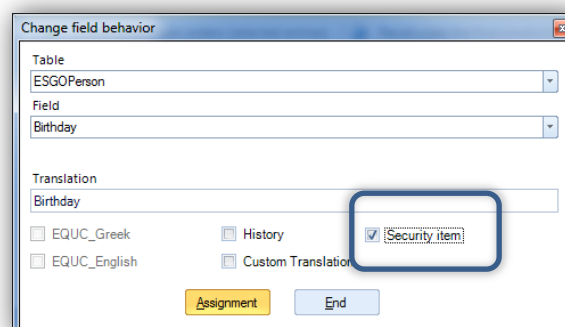
2.2.2 Save to Excel file

A new action is available: **Create attached excel and/or save**. This action exports the records listed in a view (scroller) to an excel file.



2.3 User privileges

It is henceforth feasible to set any application field as **Security item** in order to define view/access privileges. When a field is characterized as a Security Item, then it will be listed in the **User Privilege Definition** system, under the node: "**ALL privilege items**". Go to: System administration – DB / Change field behaviour to activate the corresponding check box.

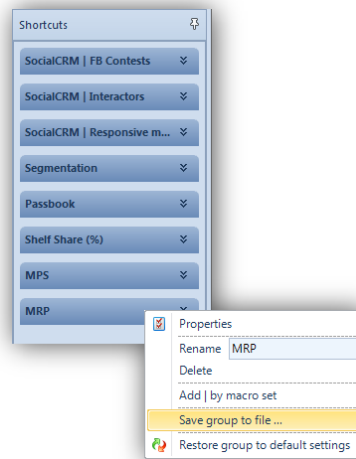


2.4 Backup copy of application files

The process **Application backup files (customization files)** now includes the customization files of **Data interchange**.

2.5 Shortcuts

It is now feasible to save to a file **only one selected Group of Shortcuts** instead of the entire shortcut list. The contents of the file can be used either to **replace** an entire shortcut list (Read from file...) or **append** it to an existing shortcut list (Add from file...).



3. Appendix

Specifically, the document types that participate in the Intrastat Return are:

Code	Description
FRV	Factura unei vanzari cu amanuntul
FRV1	Chitanta de incasare a unei vanzari cu amanuntul
NCR	Nota de credit a unei vanzari cu amanuntul
NCR1	Nota de credit vanzare cu amanuntul
AES	Aviz de expeditie - Prestare Servicii
AFV	Aviz de expeditie (Fara valoare)
FAV	Factura de vanzare (cantitate si valoare)
FAV1	Factura - Aviz de expeditie a marfii
FDV	Factura generata de comanda de vanzare
NCV	Nota de credit de discount
NDA	Discounturi acordate clientilor
NDC	Nota de credit generata de comanda de vanzare
NDV	Nota de debit (valorica)
NKV	Nota de credit (cantitate si valoare)
RFV	Nota de intrare si receptie (fara valoare)
ART	Aviz de retur (fara asteptarea notei de credit)
FAC	Factura de achizitie (cantitativ si valoric)
FAI	Factura de achizitie (cantitativ si valoric)
FAM	Factura de achizitie Mijloace Fixe (cantitativ si valoric)
FIM	Factura de achizitie Mijloace Fixe (cantitativ si valoric)
MNC	Nota de credit Mijloace Fixe
NAC	Nota de credit generata de un aviz de expeditie
NAM	Nota de credit generata de un aviz de expeditie Mijloace Fixe
NCA	Nota de credit
NCC	Nota de credit (cantitativ si valoric)
NCM	Nota de credit Mijloace Fixe (cantitativ si valoric)
NFT	Nota de intrare - receptie (fara taxe)
NIR	Nota de intrare si receptie
NVD	Nota de debit - valoric